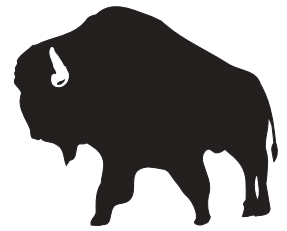


The

Pulse



Volume 16 - Issue 9
Jan. - Feb. 2005

Supply Chain Management and Professional Development Articles and Events

M A N I T O B A I N S T I T U T E



President's Message

By Julie Ross, C.P.P.
President and National Representative

Holiday Greetings to you all! I hope that this newsletter finds you all in the midst of the Christmas spirit swing.

We have had a busy year at the national level. First, I want to thank the believers, the ones that feel passionately about the organization, and have stuck with us through these difficult years. Ours has been an organization that has gone through much change and general upheaval for the last 4 years. My time as your national representative has been one with many opportunities and personal struggles. It even has been a time where I have spent a great deal of time looking inwardly to myself as your representative. At the end of the day, know that all decisions that were made were made for the best interest of the national organization with Manitoba's best interests in mind.

Good things from National include a much awaited rebirth of the education program, a more stable national office staff, empowered executive directors and overall good spirits from the National Board. More details are to be released at a later date once bridging strategies have been formalized and course developers have been contracted.

Locally, we have been exceedingly busy. We have new folks on the local board, Craig Ostermann has signed up for his second tour, his first many years ago as the Finance Chair and this current tour as

the Accreditation Chair. We have Rob Galka who has taken the reins as the Marketing Chair and I will share with you that he could not have picked a busier year to do so. Rob has been very busy interacting with the folks on the host conference committee. And last but not least, we have Rick Reid who has stepped into the roll of Vice President. Rick is one of our newest graduates on the PMAC program, and we are all real happy to have him on board.

The local board met in November to start to flush out the strategic plan that will take us into the future. A fantastic brainstorming session unearthed a number of fresh new ideas as well as the return of some old practices such as the pot of gold and the phone committee. Look for some of these changes to take place as soon as our next meeting in January! The local board is in the midst of a by-law review and going through all of our policies and procedures to get the house in order for the next executive board.

Speaking of the up coming meeting in January, we are planning a more social event. We are celebrating our newest graduating class of C.P.P.'s and recognizing our successful principle course students, including those who were not formally recognized early last Spring when we had to cancel a meeting due to inclement weather. We are recognizing the past board members who

Continued on page 2

Inside The Pulse

President's Message.....	1
Members Corner	2
2005 CPP Exam Info Session	2
Principles Courses Completions.....	3
CPP Bio's	4
Special Achievement Award	7
Important Dates	8
2004 CPP Awards & Social Evening	8
Pot of Gold	8

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Continued from page 1

served on the past board and even introducing a new award that is making its first appearance at this meeting. We are going to a beautiful new venue for this event, we are holding the meeting at the Inn at the Forks. For those of you who have not been to see this fantastic new property I know that you will be truly delighted. The format will be a brief business meeting, dinner, awards and yes, dancing! So please ensure that you check you and your significant others calendars and join us for this great event!!!

In closing, I would just like to thank all of the local board members, instructors, members, the host conference committee and Jamie for making this last year a great one. This upcoming year will be one of change and excitement and I look forward to being a part of it as my term winds to an end. I encourage you all to catch the spirit and get involved in the new and exciting things to come.

Member's Corner

Have you ever been to a MIPMAC Meeting and wondered who all these people are? Or if you're like me, you know who they are and have just gotten old enough to not remember their names.

We (the Executive) plan on fixing that. We are getting everyone on our Membership Roster to advise us if they have a Manitoba Institute Name Badge. If they don't ... we will send them one. (Please e-mail Jamie at mbpamac@mb.sympatico.ca and she'll send one to you.)

We are planning to have everyone know the names of our members and what they do every time they come out to our functions. This is to help everyone to feel at home. It is also to help new member choose who they want to discuss their experiences over with. This way no one is going to feel alone.

What happens next? Not at our next meeting but the very next one ... things are going to get interesting if you forget your name tag. Three things could happen. You could be the greeter at the door for everyone coming in. You could be asked by the executive to help visitors feel at home by introducing them around. You could be asked to introduce your self and tell us where you work.

Any way you do it ... we will get to know you. So come out join in the fun. Don't be a nameless face ... come and see what the Greatest Supply Chain Management organization is going to do next.

See you there! I guess I'll know you by your name tag.

Max Maxon, C.P.P.
Membership Director

2005 CPP Exam Writers Information Session

Wednesday, February 2, 2005

King Optical Group
1108 St. James Street
6:30-8:30

Please RSVP by Monday January 31

The Manitoba Institute Board of Directors would like to take this opportunity to invite all potential CPP Writers out to attend the C.P.P. Exam Writers Information Session. We would also like to invite out any C.P.P. holders to share their past experiences with their colleagues.

Topics to be discussed:

- Exam Preparation
- Study Group Formation
- Required Textbooks
- Advanced Course
- Exam Format
- Exam Marking Process

Followed up with question and answer time and an opportunity to meet other potential exam writers for the 2005 C.P.P. Final Exam

If you are interested in this session, please RSVP to Jamie at 231-0965 or e-mail at mbpamac@mb.sympatico.ca

Principles Courses Completions University of Manitoba, Fall 2004

Principles of Buying

Instructor: Al Garlinski, C.P.P.

Cathleen Almonte	Public Works	Lorraine Napora	JSR Maintenance Corporation
Mario Bednarski	City of Winnipeg	Rachel Oleksiuk	Sunwest Screen Graphics
Suzanne Bird	Pollard Banknote	Cindy Orbanski	Province of Manitoba
Robyn Braun	Public Works	Crawford Parrott	City of Winnipeg
Candice Corrigan	Bethesda Hospital	Audrey Reimer	King Optical Group
Lori Cruz	Transcontinental Printing	Leona Schoen	The Northern Shop
Kimberly Duch	Cangene Corporation	Carmen Sorby	City of Winnipeg
Lorraine Dueck	King Optical Group	Gabriela Szejnberg	Saan Stores Ltd.
Robert Fournier	Cangene Corporation	Frashid Tashakor	Manitoba Childrens Museum
Heather Gallant	Buhler Versatile	Jamie Thiessen	Elias Woodwork
Chris Hnat	Winnipeg Child and Family Services	Eva Villanueva	King Optical Group
Nadine Jacques	Manitoba Lotteries	Connie Wachsmann	Great West Life
Paul Krawchuk	City of Winnipeg	Ron Walker	
Michael Labossiere	Cangene Corporation	Sean Wedlake	King Optical Group
Marsha Lozinski	The Explore Store	Danielle Wolowidnyk	Public Works
Jasmine Mikolajek	New Flyer Industries	Mark Wood	Diageo Canada
Pauline Miller	The Northern Shop	Ahilan Yogasingam	Vansco Electronics Ltd.
Roberto Montanino	The North West Company		
Barry Mymko	Manitoba Justice	High Mark Award:	Barry Mymko and Connie Wachsmann

Principles of Transportation and Logistics

Instructor: Greg Sylvestre, C.P.P.

Brad Barnes	Anachemia Science	Fred McCullough	3M
Michael Berkis	Great West Life	Theresa Noel	Western Glove
William Cassell	Kraus Global Inc.	Crawford Parrott	City of Winnipeg
Shannon Challoner	Cascades Boxboard	Brian Pearce	Reliance Products
Kelly Craig		Jennifer Phillips	3M
Deborah Daniels	Bridge Brand	Shaun Ritchie	Tru Serv Canada
Jeremy Fisette	Franklin Enterprises	Roselie Ropitsch-Hartfiel	General Mills
Don Fraser	Barkman Concrete	Dewey Roy	New Flyer Industries
Steven Hallas	Vita Health	Russ Sawatzky	CN Rail
Raymond Hamm	3M	Farshid Tashkor	Manitoba Children's Museum
Kenneth Hildebrand	Triple-E Canada	Jerry Wolfe	Standard Aero
Gillian Kirby	3M		
Tracey Lloyd-Henry	New Flyer Industries	High Mark Award:	Gillian Kirby
Sean Maguet	Great West Life		

CPP Bio's



Charles Latschislaw, C.P.P.

*General Manager
ATCO Frontec Corp.*

Charles began his career with ATCO after 8 years in the electronics industry after graduating with a diploma in Industrial Electronics from R.R.C.C. in 1986. Charles felt he needed a change and was hired by ATCO Frontec located in Southport, Manitoba in 1994 to provide computer maintenance and a buyer of goods and services. After advice from a colleague, he enrolled in the PMAC program in 1995. Charles progressed from clerk, to Supervisor, Administration and in 1998 he transferred to the NATO Flying Training in Canada (NFTC) Centre in Moose Jaw as the Manager of Finance and Administration where he oversaw the start-up of that program for ATCO and was responsible for purchasing large dollar equipment and services, contract preparation and negotiations with the customer. In 2001, Charles was promoted to General Manager of the Southport Business Unit and transferred back home where he is presently responsible for the entire operation for ATCO at Southport. Recently, Charles graduated from the CIM program (Winnipeg) and with a Certificate in Project Management from Mount Royal College in Calgary. Charles feels that the education he received in the PMAC program resulted in considerable savings for ATCO through efficiencies such as the implementation of purchasing cards throughout the entire company. Charles would like to thank ATCO Frontec for giving him the financial support in attaining his C.P.P. Fraser Johnson from UWO for "motivating" him at the APMC (and keeping him awake!). Marti Montanti for mentoring him before the final exam. Jamie Bednarz for keeping his credits in the program straight and keeping him sane waiting for his final mark. His mother for always believing in him and lastly (and most importantly), his wife Audra who was always there for him and raising their two children Nick, 7, and Adam, 2 while he was either traveling back and forth on the highway between Portage and Winnipeg attending courses and seminars or while he was trying to get some study time in.



Peter Buscemi, C.P.P.

*Materials Specialist
Standard Aero Ltd.*

After graduating from the University of Winnipeg with a Business degree in 1993, Peter commenced his career in Supply Management and Purchasing. Along with his entrepreneurial spirit, Peter has gained experience in the fields of Aerospace, Technology, Retail and Distribution. He attended his first PMAC dinner meeting in 1998, when former President, Kim Crookshanks, invited him. Peter started taking courses shortly thereafter. Peter has built many positive relationships that have supported him over the years. Peter would like to thank his wife Renea, and his two children Kiana and Jacob, Aldo and Connie Buscemi (parents) who taught him to strive for the best. He is grateful to Bill Price, his mentor in the early years and to Maeve Cullen, from Grand & Toy, who encouraged him "Go for it with confidence". Finally, Peter would like to thank Standard Aero for the financial support in writing the C.P.P. Final Exam. Looking forward to the next chapter in his journey, Peter will be spending more time with the family, pursuing business interests, golfing and giving back to PMAC and the community.



Craig Davill, C.P.P.

*Quartermaster, Stores Unit
Winnipeg Police Services*

Craig is a Storekeeper IV with the Winnipeg Police Service where he has been employed for the past twenty years. He is currently responsible for the purchasing of all the clothing and miscellaneous goods within the Quartermaster Stores Unit as well as maintaining an inventory. He began with the Service in 1984 as a Records Clerk but by 1986 had applied and was accepted into the Quartermaster Stores as a Storekeeper III. At that time the job consisted of both the Purchasing of supplies and the cataloguing and monitoring of Police evidence. While most of the staff preferred to focus on the Evidence aspect of the job, Craig preferred the buying, shipping and receiving. In 1996 a member of Materials Management, City Hall suggested the C.P.P. Accreditation Program to Craig

and after investigation he eagerly embraced the program. That was fortuitous as two years later Evidence Control split from the Quartermaster Stores causing new openings for additional supervisors. As Craig had, at this point, already two years with the C.P.P. program he was a natural choice for promotion and became a Storekeeper IV in 1998.

Craig would like to thank his six children and particularly his wife Susan for persevering through all the missed social events and long nights to achieve this certification and knows that he would not have been able to accomplish it without their constant love and support.



Victoria DuRussel, C.P.P.

*Purchasing Agent
New Britannia Mine*

Victoria is a Purchasing Agent for Kinross Gold - New Britannia Mine in Snow Lake Manitoba, starting as warehouse clerk in 1995, taking a year off to have 2nd child in 1997. A new supervisor in mid 1998 saw some potential in her and brought Victoria into the office as a buyer. After a short period in the warehouse, Victoria was asked if she was interested in furthering her education in Purchasing. Looking for a challenge Victoria said sure! Within a month of getting "Principles of Buying" books from National to take as a correspondence course her supervisor went on sick leave. The mine decided to move her into PA position on a temporary basis and Victoria never looked back.

This field seems to have come natural to Victoria, having a sales background this was like jumping the fence.

Having always been a busy person adding the time and energy to take the required courses while living in the North certainly added more challenges to Victoria's life than she thought she could handle at times. She works full time, volunteers on several local committees/boards, has a home-based small business and is a wife and mother of two wonderful children. Since all her studying was done outside the home my family is so very excited to have me back. Family outings will now actually include a "Mother".

In closing Victoria would like to thank most of all her husband Len and children Kendra and Michael for being her strength and inspiration and having the patience to endure her absences in their lives. She

would also like to thank New Britannia Mine, especially for their financial support and for believing in her. Last but certainly not least Victoria wants to thank the guys in her study group - you know who you are, and those friends she met at the Advance course for their support and friendship.



Thomas Kapac, C.P.P.

*Program Manager
Regional Health Authorities of
Manitoba*

Tom graduated from the University of Manitoba with a Bachelor of Arts Degree in 1990. He continued pursuing his educational interests completing a Communications Diploma from Red River College in 1992, obtaining a Certification in Management (Honors) through the Canadian Institute of Management in June 2004, and finally achieving his C.P.P. designation this past fall.

His career in Supply Management began in 1993 when he was hired to oversee sales coordination and purchasing for Advance Electronics Professional Division. Realizing he needed to hone his skills, Tom enrolled in his first purchasing course in 1997. The rest is history, and reflecting on his C.P.P. achievement Tom has only one thing to say: "that was one long course!"

After five great years with Advance Electronics, Tom went to work for Manitoba Lotteries Corporation where he was responsible for developing and evaluating Request for Proposals and Request for Quotations.

Today, Tom is the Program Manager for the Regional Health Authorities of Manitoba Purchasing Program (RHAMPP). He is responsible for overseeing group tendering and contract administration on behalf of the 10 rural health authorities in Manitoba.

Tom would like to thank his current and past employers and managers for their support over the years. He would also like to thank members of his study group as well as all those individuals who continued to listen to him repeatedly said "that's it, this is my last course!"

Finally, Tom would especially like to thank his wife Mary Ann who had to endure his pre exam idiosyncratic behavior.

Continued on page 6

Continued from page 5

A proponent of life long learning, Tom hopes to one day draw on his education and experience and teach at some level. In the short term however, he is enjoying his spare time examining the durability of his couch and television, while hanging out with his son Owen, who just celebrated his first birthday this past December.

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Kyle Sichevski, C.P.P.
*Supervisor, Quality Control
Manitoba Liquor Control Commission*

Kyle began his career as a Fisheries Technician for the Department of Fisheries and Oceans. Through a change in jobs, Kyle began working for a local manufacturing company analyzing water samples, when he was asked to obtain some quotes for external lab work. Shortly after, Kyle was offered an opportunity to become the purchasing agent for the company and it was at this time he was introduced to the PMAC program, and started to take the principles courses. Kyle then joined the MLCC as a buyer, and after two years, was given an opportunity to be term Manager for Procurement & Administration. Upon completion of this term, Kyle was promoted to Supervisor of Quality Control, a position he currently holds.

When Kyle is not busy with courses or seminars, he spends his time with Erin, and his two boys Myles and Dennon camping, fishing, hunting, playing or watching sports, enjoying a movie or just time with the family. Having completed his CPP, Kyle is looking to devote more of his time to personal interests.

Kyle would like to thank Erin, Myles and Dennon for their support and patience while Kyle studied through his classes - incidentally where he met Erin in a spring session course as well. Also, thanks to the MLCC for providing support over the past five years. He would also like to thank Allan Amundsen, Grant Boak, Murray Dufton, and Al Garlinski. These gentlemen took the time out of their busy days to provide direction, instruction, and encouragement; to them he is greatly appreciative. Finally, to Jamie Bednarz for answering a multitude of questions over the years and helping Kyle get a foothold in his career.

To his fellow classmates, Kyle would like to wish them much success in whatever endeavors they pursue. To the upcoming class, good luck on their exam and be diligent; it is well worth it!



Sandra Surgeoner, C.P.P.
*Buyer
Manitoba Public Insurance*

Sandra graduated from Red River College with a Business Administration diploma in 1989.

In 1991, Sandra started working for Manitoba Pool Elevators doing a variety of jobs; Mailroom Clerk, Clerk/Typist, Junior Inventory Clerk and Senior Inventory Clerk. In 1999, Manitoba Pool Elevators merged with Alberta Wheat Pool to form Agricore and her position became Senior Services Clerk.

In 2001, Sandra started working for Manitoba Public Insurance as a Buyer.

She enrolled in the Accreditation Program in 1996 and started with the Principles of Transportation course, finally achieving her C.P.P.

Sandra would like thank Manitoba Pool Elevators and her manager for encouraging her to register for the C.P.P. courses. She would like to thank her family and friends for their support over the years. Sandra would like to thank her supervisor and co-workers from Manitoba Public Insurance for their encouragement and support.

Sandra is looking forward to the next phase of her life doing what she wants to do and not spending all her spare time studying.

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Tamra Trohubiak, C.P.P.
*Procurement Analyst
New Flyer Industries*

Tamra is a Procurement Analyst with New Flyer Industries where she has been employed for the past three and a half years. She works under the

Supply Chain department and handles quoting for bidding purposes.

Tamra discovered the field of purchasing as a summer student at New Flyer Industries, a posting that she found at the Career Services Center at the I.H. Asper School of Business, University of Manitoba. After earning her Bachelor of Commerce (Hons.) degree in 2000, Tamra came back to New Flyer full time and began taking the principles courses as suggested by her immediate supervisor.

Continued on page 7

Continued from page 6

Tamra will be continuing her involvement with PMAC by working on the marketing team for the 2005 national conference in Winnipeg. Her next steps will include starting her MBA.

Tamra would like to thank her partner Scott for taking care of things when she was busy studying. Also, she would like to thank New Flyer Industries for their support and Brian Zielinski for being her mentor. Tamra would like to mention that she had a great group to work with, and with them, she will always have a special friendship.

Tamra also would like to take this opportunity to congratulate the other C.P.P.'s who made it this year and wish them the best of luck.

Regional Health Authority as a Regional Materials Manager. Prior to that, Rick worked for a number of years as a Buyer with McDiarmid Lumber.

Rick would like to thank King Optical for all the support they've provided over the past few years. In addition, Rick would also like to thank his previous employers for their support over the years.

Rick would also like to recognize the assistance provided by friends, colleagues, and mentors over the years. Having had others help him succeed, Rick believes in the importance of helping others succeed as well. By becoming a member of the MIPMAC board, Rick feels he is in a better position to make this belief a reality. Rick is looking forward to working with his fellow board members to meet the challenges ahead.

Finally, Rick would like to thank his wife Sherry and daughters Devan and Delaney. Their patience and support over the years played a major role in Rick successfully attaining his C.P.P. designation.



Jennifer Berezowski, C.P.P.

*Director of Operations
St. Boniface General Hospital*

Jennifer is the Director of Facility Support at St. Boniface General Hospital and has been in this position for close to 3 years. Jennifer started

her quest for her CPP in 1996 while working at Providence Continuing Care Centre in Kingston, Ontario. While at PCCC, Jennifer's position and experiences progressed significantly to her longest held position of Director of Material Management & Housekeeping. Her move to Winnipeg and SBGH has provided the most exciting challenges for Jennifer where she has taken on a strategic leadership role including the management of a variety of departments including Material Management, Sterile Processing, Food Services, Housekeeping, Laundry and Property Management.

During the past 8 years, Jennifer took time away from her CPP studies to complete two Senior Management courses related to healthcare industry. Obtaining her CPP has been a long but rewarding journey. Jennifer would like to thank Cindy and her family, as well as Kellie and SBGH for their on-going support.

Special Achievement Award

The Manitoba Institute Board of Directors is very proud to announce that it will be awarding an Honorary Life Membership in the Association and a Special Achievement Award to a very special member that retired from Manitoba Hydro last May.

Ray Nixdorf, C.P.P. is a long time member of the Association and has held various positions in our organization, some from when we were still the Winnipeg District ranging right up to National President in 1991.

Please join us at the C.P.P. Awards banquet on Friday January 21, 2005 to wish Ray well in his retirement.



Richard Reid, C.P.P.

*Purchasing Manager
King Optical Group*

Rick is currently employed as a Purchasing Manager with King Optical Group. King Optical Group is the parent company for the Shoppers

Optical chain of stores. Before coming to King Optical, Rick spent three years with the Central

Important Dates 2005

Dinner Meetings

January 21, 2005 - CPP Awards Banquet - Inn at the Forks
March 15, 2005 - Annual General Meeting - Winnipeg Winter Club
May, 17, 2005 - Guest speaker - TBA - Winnipeg Winter Club

Credit Seminars (can all be viewed online @ www.mipmac.com)

Information Technology in Purchasing and Supply Management: An Overview

Instructor: Roy Barron, C.P.P.
February 24 & 25, 2005

Better Ways to Better Deals

Instructor: Larry Berglund, M.B.A., C.P.P.
March 21 & 22, 2005

Implementing Highly Cooperative Customer-Supplier Relationships

Instructor: David Johnston
April 12 & 13, 2005

Strategic Management

Instructor: Jacques Vallerand
May 23 & 24, 2005

C.P.P. Exam Writers Information/Study Group Session

Wednesday February 2, 2005
6:30 - 8:30
King Optical Group
1108 St. James Street
RSVP to Jamie at mbpmac@mb.sympatico.ca

Advanced Course

June 5-11, 2005 • June 12-18, 2005
Venue TBA

PMAC National Conference

June 1-3, Winnipeg Convention Centre
www.pmac.ca for more details.

CPP Final Exam

September 15 & 16, 2005
Venue - TBA

2004 C.P.P. Awards and Social Evening

Friday, January 21, 2005

Location	Inn at the Forks 75 Forks Market Road
Cost	\$35.00 per person
Networking	5:30 CASH BAR
Call to order/ New business	6:00
Dinner	6:15

Menu

Forest Mushroom Soup, Herb Stuffed Chicken Breast (served with Mushroom Sauce), Roast Baby Potatoes, Seasonal Vegetables, Fresh Rolls and Butter White Chocolate and Raspberry Cheesecake
Coffee/Tea

Directors Awards 7:30

Special Achievement Award - Ray Nixdorf, C.P.P.

C.P.P. Awards 8:00

Principles Course 8:45
Completions

Dancing 9:00

RSVP no later than Wednesday, January 19th, 12:00 noon. Space is limited, so please respond early to avoid disappointment.

A Pot of Gold for the Taking

How would you like to win a Pot of Gold? Even a small one? Would you take a chance if it cost you nothing but a meal and some time?

The way to win is attend the Dinner and Breakfast Meeting. The Executive are the only ones who can't win but they win by having your company for a meal.

This is an offer from us to you. Win a Pot of Gold for just attending a Dinner or Breakfast meeting. That's all you have to do. If your Name is drawn you get to take home the content of our Pot of Gold Glass.

Now let's talk money. If you are there and win the Pot of Gold at the first meeting ... you'll get \$50 in Loonies. At every Meeting that the person whose name is drawn is not there ... the Pot of Gold grows by \$5. So if your name is drawn and your not there; you will lose the amount that is in the Pot of Gold. This could be big cash.

So it sounds like winners attend our meetings.
See you there all you winners.

