

CALLS FOR NOMINATIONS

Under Article VII - Elections - the call for Nominations to elect Officers and Directors has been issued. The following positions are available:

Director of Accreditation	2 year term
Director of Western Region	2 year term
Director of Marketing	2 year term

As per Article VII, Item 4, "any five or more members acting jointly, may present to the Director of Finance not later than four (4) weeks prior to the Annual General Meeting the names of any qualified candidates which they wish to nominate and the respective offices for which they are nominated." As our Annual General Meeting will take place on March 14th, 2006 all nominations must be received by February 14th, 2006. Forms are available on the website @ www.mipmac.com or you can call the Institute office @ 231-0965 to have forms sent to you.

There is no change to the following offices:

President and National Rep.	Rick Reid, C.P.P.	2 years left in term
Director of Operations	Peter Buscemi, C.P.P.	1 year left in term
Director of Finance	Tom Kapac, C.P.P.	1 year left in term
Director of Northern Region	Victoria DuRussel, C.P.P.	1 year left in term
Director of Communications	Dianne Beswitherick	1 year left in term
Director of Membership	Tamra Trohubiak, C.P.P.	1 year left in term

2006 CPP Exam Writers Information Session

Wednesday, January 18th, 2006

Venue TBD at 6:30 - 8:30

Please RSVP by Monday January 16th

The Manitoba Institute Board of Directors would like to take this opportunity to invite all potential CPP Exam Writers out to attend the C.P.P. Exam Writers Information Session. We would also like to invite any C.P.P. holders to share their past experiences with their colleagues as they begin their exam preparations.

Topics to be discussed:

- Exam Preparation
- Study Group Formation
- Required Textbooks
- Supply Chain Management Leadership Program information (formerly APMC)
- Exam Dates

Followed up with question and answer time there will be an opportunity to meet other potential exam writers for the 2006 C.P.P. Final Exam

If you are interested in this session, please RSVP to Jamie @ 231-0965 or e-mail @ mbpmac@mts.net

The

Pulse



Volume 18 - Issue 11
January 2006

Supply Chain Management and Professional Development Articles and Events

M A N I T O B A I N S T I T U T E



President's Message

By Rick Reid
President and National Representative

What better way is there to start off than by congratulating our successful exam writers? Their success is a culmination of years of hard work and determination. I would also like to acknowledge the contribution of family members who provided much needed support during this time. I hope everyone comes out on the 27th and helps us celebrate the success of our newest CPP's. I'm really looking forward to our January 27th meeting. This meeting is the one time in the year that we recognize the most important thing in our organization - our members.

These are times of change for our members. At the national level, our new accreditation program is starting to take shape. I have to admit that I'm pretty impressed with many aspects of the new program. I've provided an outline of the program for you to review in the following section. What I like best about the program is its emphasis on making CPP's the definitive authority in supply chain management. The curriculum is being developed by the Supply Chain Management Department at the Asper Business School. In addition, PMAC has assembled a "Round Table of Experts" (Practitioners) to consult on curriculum development. The Round Table is made up of experts from recognized leaders in supply chain management. Their input is critical to ensuring that our program provides members with the relevant knowledge, skills, and attributes to meet the needs and expectations of the marketplace.

So how big is the marketplace? According to the Canadian Logistics Skills

Committee, there are over 700,000 people working in the supply chain sector. With around 7,000 members, PMAC represents just 1% of these workers. Obviously, this represents a tremendous opportunity for PMAC to grow its membership. But what's going to motivate these people to join PMAC and become CPP's? The answer is simple - our members. That's right - our members. Don't get me wrong, the new accreditation program is a step in right direction. Having a program that gives our members the tools to meet the needs of the marketplace gives us a huge advantage over other organizations. However, at the end of the day it comes down to how our members choose to use this knowledge. Do they look for innovation or just maintain the status quo? Do they challenge assumptions or accept them as fact? Do they seek responsibility or remain in the background? Having the right education means nothing if you can't apply it properly. As supply chain professionals, how we execute our responsibilities is as important as the content of the new accreditation program. We each have the ability to be leaders in our organizations. Let's use this ability to help our employers, and co-workers, achieve their goals. I want to leave you with a quote from John Quincy Adams. I'd like to think it describes the type of people we can be.

"If your actions inspire others to dream more, learn more, do more, and become more - you are a leader." John Quincy Adams

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CPP Bio's



Cheryl Bennett, C.P.P.

Senior Buyer
Manitoba Hydro

Cheryl is a senior buyer with Manitoba Hydro where she has been employed for the past seven years. She purchases material for projects in the Transmission and Distribution area.

Cheryl was first hired at Manitoba Hydro as a clerk in 1978. In 1985 she left the company to raise her three children. In 1997 she returned to Manitoba Hydro as a part time clerk in customer accounting. She was interested in focusing on a career, but was unsure which area of the company to pursue. When Manitoba Hydro was hiring buyers, Cheryl decided to enroll in the Principles of Buying course in 1998. After completing the course, she was offered a job in the purchasing department. From 1998 to 2005 Cheryl continued with her education resulting in achieving her C.P.P. designation.

Cheryl would like to thank her family, especially Brian, her husband, for his patience, and encouragement to keep her motivated. Cheryl's children, now of adult age, came to realize a very important accomplishment during their mother's years of hard work and determination with the C.P.P. program. When realistic goals are set, those goals can be achieved, no matter how young or how old you are.

Cheryl would also like to thank Manitoba Hydro for their financial and moral support and her co-workers for their emotional and supportive encouragement. Another thank you goes out to the people in Cheryl's study group, especially Tony. Cheryl and Tony were the only ones left in the group for the 2 months before the advanced purchasing course.

Cheryl would like to congratulate all the new 2005 C.P.P. graduates and wish them the best of luck in all their endeavors.



Patricia Justus, C.P.P.

Buyer
Manitoba Hydro

Patricia is a buyer for the Central Stores procurement group at Manitoba Hydro where she has been employed for 16 1/2 years. This group is responsible for the procurement of over \$30 million of materials required annually to maintain the distribution system.

She began at Centra Gas Manitoba Inc., now Manitoba Hydro, as a Copy Centre/Print Shop Operator where she worked for 6 years. During this time she began taking night courses at Red River College working towards her Business Administration Certificate which she completed in 1996 with a major in Accounting. From 1995 to 1997

she worked as an Accounts Payable Representative. She began her Purchasing career in June of 1997 in a temporary position which later became permanent. It was then that she realized she would like to pursue a career in Purchasing and enrolled in the C.P.P. Program in December of 1997. In June, 2005 Patricia also received her C.I.M. (Honors). Having now completed her C.P.P., Patricia looks forward to spending time on personal interests like camping, fishing and spending time with friends and family as well as getting more involved with the PMAC association.

Patricia would like to thank the management and her co-workers in the Manitoba Hydro purchasing department for their support and encouragement over the years. In addition, she would like to thank all the members of her study group, not only for all their hard work and dedication, but also for making the countless meetings fun and enjoyable during times when we all wanted to be elsewhere. Finally, Patricia would like to say a special thank you to her children, Philip and Angela as well as her wonderful partner Richard Butterfield whose love, support and encouragement she would not have made it through the program without.



Lucena Scanlon, C.P.P.

Purchasing Agent
Manitoba Hydro

In 2006 Lucena celebrates her 20th year at Manitoba Hydro. Over the years, she has held various positions with increasing responsibilities which have given her extensive experience in many areas of business. For approximately six years Lucena was a senior buyer and recently progressed to the position of Purchasing Agent.

Lucena's educational accomplishments are a Business Administration Diploma from Red River College in 1994 and the Certificate Program in Human Resource Management from U of M in 1998.

In the eleven years of being in and out of school Lucena got married and had two wonderful children, Jake (6) and Deena (4); who were very happy that "mommy passed her big test!" But "mommy" isn't quite done yet. Lucena has two more courses to obtain her C.I.M. and then that will be it for a while. Lucena finds it gratifying when a goal has been achieved and having that sense of accomplishment for all of the hard work that went into it. It was a very difficult and long journey, but one that she is proud of and can hardly wait for next summer when the family can go camping & she won't have to bring along books to study.

Lucena has had a lot of encouragement & support from her husband, family, friends and colleagues. She admits she did some complaining along the way but there was always someone there telling her that she could do this.....and she did!

Members on the Move

Recent job changes:

Julie Ross, C.P.P.	Materials Manager, Production Cubex Limited
Peter Buscemi, C.P.P	Buyer Manitoba Hydro
Tamra Trohubiak, C.P.P.	Material Planner MTS Allstream
Kevin Dika	Material Planner - Purchasing Specialist IMRIS Inc.
Richard Jolly	Purchasing Manager Precision Metalcraft
Wendy Kinch, C.P.P.	Purchasing Manager Loewen Windows



Recent Promotions:

Glenn Gray, C.P.P.	Manager, Materials Management Manitoba Hydro
Terry Imm, C.P.P.	Supervisor, Materiel Management Services National Research Council
Lucena Scanlon, C.P.P.	Purchasing Agent Manitoba Hydro

Special Events:

Congratulations to Tamra Trohubiak, C.P.P. (Material Planner at MTS Allstream and MIPMAC Board Member) on her recent engagement to Scott McKenzie!

Did we miss you? We didn't mean to. So tell us of your accomplishments and successes.

We would like to acknowledge the success and achievements of our members in The Pulse. If you or one of your co-workers has made an achievement or job change that you would like us to recognize, please submit it to Jamie and we will put it in the next Pulse.

Some examples are:

- Recent job changes
- Achievements or accomplishments
- Promotions within your company
- Engagements, marriages, births

UPCOMING EVENT

MIPMAC Night at the MTS Centre

Mark your calendar for Friday March 17th for a Manitoba Moose game and a private tour of the MTS Centre.

We'll be in touch with more details as they become available.



Kevin Maslechko, C.P.P.
*Materials Specialist
Standard Aero Ltd.*

Kevin is a Materials Specialist with Standard Aero Ltd. where he has been employed for the past five years. He works under the Materials Management

Group and is responsible for the procurement of new and overhauled parts for the CF34 Business Unit.

Kevin chanced upon the field of purchasing by applying for a job posting while working as a shipping co-ordinator at Palliser Furniture. After learning the field of purchasing for five years with Palliser, Kevin moved to Standard Aero as a buyer/planner and began taking the principles courses as suggested by his immediate supervisor Craig Ostermann.

After taking some well deserved down time, Kevin is looking forward to continuing his involvement with the PMAC group as well exploring different opportunities to continue furthering his education.

Kevin would like to thank his wife Shelly for her support while he loaded up on courses as well as his parents John and Kay for the many nights of watching the grandkids. Also, he would like to thank Standard Aero for their tremendous support, Craig Ostermann for setting him onto a great career path and Sandra Campell for her insight, advice and support. Finally, Kevin would like to congratulate this years C.P.P.'s, in particular those in his study group. They were tremendous to work with and he is very proud to share in this much-deserved honor with them.



Darren Maydaniuk, C.P.P.
*Material Manager
Standard Aero Ltd.*

Darren is a Material Manager in the Component Remanufacturing Services business unit at Standard Aero Ltd. where he has been employed since the fall of 1997. Darren's role is to manage and coordinate the purchasing activities for that particular area of the company.

Darren's introduction to purchasing began while working at Motor Coach Industries, first as a planner for purchased material and then later as a buyer. After he started at Standard Aero, he became a member of the Purchasing Management Association of Canada and began taking the principle courses. In June of 2003 Darren completed the requirements for and received his C.I.M.

Darren would like to thank his parents and Tracy for their patience, support and encouragement while completing the C. P. P. designation. Also, his daughters Taryn and Tayna who gave up many evenings and weekends over the past 8 years while he was studying. As well, Darren would like to thank Standard Aero for all their support and providing the opportunity to broaden his knowledge and further his education.

Darren would also like to congratulate his fellow C.P.P. graduates and wish them the best of luck in their future endeavors.



Tony Nascimento, C.P.P.
*Supplier Scheduler
New Flyer Industries*

Tony started his long journey toward achieving his C.P.P. designation in September of 1999. Focused step-by-step determination, dedication, and

hard-work have allowed him to reach his goal of becoming a C.P.P., and also achieve a CIM designation along the way.

Discovering a real interest and passion in the Purchasing profession, he knew that even though the road toward achieving a C.P.P. designation would be a long one, it's value was incontestable. Tony has found the C.P.P. program challenging and relevant, a vital tool when working in a supply chain environment. Tony started his purchasing career as a Buyer/Planner at Motor Coach Industries, and is currently a Supplier Scheduler at New Flyer Industries.

First and foremost, Tony would like to thank God. He also thanks: Grace, his family, Caroline and Cheryl from his study group, friends at New Flyer and Motor Coach, Jamie and others from MIPMAC, and all the great people he's worked and teamed with throughout the program. With special thanks to Glen Kennell (ECN Coordinator/Buyer at MCI), an industry expert and one of the nicest people you'll ever meet.

No longer having to stick to a regimented study routine, Tony has replaced the textbook, with the TV Guide. He is playing more recreational hockey, and plans to do some volunteer work. As a C.P.P., he's looking forward to new challenges and opportunities.



Jilly-Jan Ortila, C.P.P.
Planner/ Buyer/ Sub-Contract
Coordinator
Standard Aero Ltd.

Jilly-Jan Ortila is employed as a Planner/ Buyer/ Sub-Contract Coordinator with Standard Aero. His career began with the company over ten years ago. Jilly-Jan is an integral associate in the Component Remanufacturing Services Supply Chain and manages quoting, bidding, procurement and subcontracts.

After completing the Aviation Trade and Technology Course at West Kildonan Collegiate Institute in 1995, Jilly-Jan volunteered at Standard Aero to gain work experience. During this time several job openings became available. Jilly-Jan was initially hired by Standard Aero as a Material Controller. He has worked diligently to build his career and knowledge background to attain the position he is in currently. Jilly-Jan appreciates the support and opportunity provided by Standard Aero to attend the University of Manitoba where he achieved his C.I.M. and most recently the title of C.P.P.

Jilly-Jan would like to thank his Wife Chelsea and daughters, Xiomara and Mililani for their love, understanding and patience through his lengthy study period. He would like to thank Standard Aero Ltd. for allowing him to continue to learn and to develop his purchasing career. Jilly-Jan would also like to thank his parents for their support during his study period.



Jennifer Phillips, C.P.P.
Supply Chain Analyst
3M Canada

Jennifer is a Supply Chain Analyst for 3M Canada where she has been employed for a year and a half.

Jennifer graduated from the University of Manitoba with a Bachelor of Human Ecology degree in 1998. Shortly after graduation she started working at the University of Manitoba in the Continuing Education Department. She continued pursuing her educational interests by getting her Human Resource Management Certificate in 2002.

Her career started in purchasing as an Inventory Controller with Palliser Furniture, Import Division in Winnipeg, Manitoba. It was this experience where she decided that purchasing was the direction her career would take, so she enrolled in Principles of Buying in the fall of 2003. Jennifer accepted a position at 3M Canada

in Morden, Manitoba in 2004, where she is currently a Supply Chain Analyst for Biomedical Electrodes.

Jennifer is looking forward to some time away from the "textbooks", and is actually enjoying nights without homework and case studies! Her husband is looking forward to it too!

Jennifer would like to take this opportunity to thank 3M Canada and her past employer for their commitment and support over the last couple of years. It has been a challenging road, but one worth taking.



Bill Klysh, C.P.P.
Manager Materials & Purchasing
MTS Allstream Inc.

Bill is the Materials & Purchasing Manager at MTS Allstream Inc. where he has been employed for the past two and a half years. Bill manages a procurement staff of 18 people with responsibility for the MTS and Allstream divisions' inventory levels, the purchasing of all significant material and service requirements for the MTS division and contract negotiation.

One of his major projects has been the centralization of procurement for the MTS division, a task which will be completed in early 2006. Bill was previously employed in analyst, transportation specialist and purchasing roles of increasing responsibility at Vansco Electronics LP and Pollard Banknote Limited. He achieved a Bachelor of Commerce (Hons.) degree in 1994.

Bill is looking forward to additional studies in purchasing, completion of the MTS Leadership Development Certificate Program and participating in the further integration of MTS Allstream procurement operations in 2006.

Bill would like to thank his wife Sara for her ongoing encouragement and support and his son Ashton for the additional happiness he brings to their lives. He would like to thank MTS, Vansco and Pollard Banknote for support of his educational goals. He would like to thank his current and previous managers for their guidance and advice. Bill also thanks his staff at MTS for supporting his efforts and enabling the continued success of their department.

Important Dates 2006



Dinner Meetings

- | | |
|------------------|---|
| January 27, 2006 | CPP awards Banquet
McPhillips Street Station
Guest Speaker
<i>Mr. Bob Dye, PMAC National President</i> |
| March 14, 2006 | Annual General Meeting
McPhillips Street Station |
| May, 9, 2006 | Guest speaker - TBA
McPhillips Street Station |

Credit Seminars

(Registration information and descriptions can all be viewed online @ www.mipmac.com)

- Financial Planning and Budgeting
January 16 & 17, 2006
- Ethical Procurement and Sustainability
February 23 & 24, 2006
- Alternative Dispute Resolution
March 23 & 24, 2006
- Implementing Supply Chain Management
April 20 & 21, 2006
- Risk Management
May 11 & 12, 2006

C.P.P. Exam Writers Information/Study Group Session

Wednesday January 18, 2006
6:30 - 8:30
Location - TBA
RSVP to Jamie @ mbpmac@mts.net

PMAC National Conference

81st PMAC Annual Members Conference and Annual General Meeting
"Spurring Success"
May 24 - 26, 2006
Calgary, Alberta
www.pmac.ca for more details

Supply Chain Management Leadership Program (SCMLP)

(Formerly the Advanced Purchasing Management Course)

- | | |
|------------------------|----------------------------|
| May 27 to June 2, 2006 | Greater Toronto Area (GTA) |
| June 3 to June 9, 2006 | Edmonton, Alberta |

Registration information will be available on www.mipmac.com in early January

CPP Final Exam

June 28 & 29, 2006
University of Manitoba
Downtown Campus

Registration and preparation information will be available in early January.

2005 C.P.P. AWARDS AND SOCIAL EVENING

Friday, January 27, 2006

Location	McPhillips St. Station 454 McPhillips Street
Cost	\$35.00 per person
Networking	5:30 CASH BAR
Call to order/ New business	6:20 Introductions
Dinner	6:30

Menu

Classic Mushroom Soup w/Prairie Wild Rice
 Prime Rib of Beef (slow roasted, cooked to MEDIUM and served au jus)
 Chef's Selection Potato
 Green Beans Almondine and Chef's Choice Vegetable
 Fresh Rolls and Butter
 Cheese Cake with topping
 Coffee/Tea

Guest Speaker	7:30
Bob Dye, PMAC National President	
Directors Awards	8:00
C.P.P. Awards	8:30
Principles Course Completions	9:00
Entertainment	9:30
Black Jack and Casino Slots Tournament	

(No money required, games will be set to tournament mode)

Lots of prizes!

Come and network with old friends and colleagues.

RSVP no later than Tuesday, January 24th, 12:00 noon.
Space is limited, so please respond early to avoid disappointment.

continued from page 1 ... "President's Message"

Accreditation Program

The new accreditation model is intended to be a three year program. A major change in the program involves the completion of the management courses. Applicants will be required to complete the management courses prior to enrolling in the program. In addition, the program modules will not be available to anyone who isn't registered in the program. Our Certificate in Management program will be reviewed to determine how it might be improved, and used, for those individuals without the management courses. I've outlined the program below for you to review. I expect to receive a more detailed update at the next PMAC Board meeting in February. Please feel free to contact me at 204.982.3183 if you have any questions.

Program Vision

The holder of the CPP professional credential being recognized as a strategic supply chain management professional who provides innovative strategic leadership to enterprises in order to achieve strategic competitiveness and a sustained competitive advantage.

Program Objectives

1. To develop a professional product (CPP) with the knowledge, skills, and attributes which are relevant to the needs and expectations of the marketplace.
2. To develop a professional product (CPP) with a unique and distinctive competence to differentiate the CPP from others practicing in the field of supply chain management.
3. To build critical mass of quality supply chain management professionals capable of surpassing customer expectations, and demonstrating throughout their careers the competencies of strategic supply chain management professional.

Accreditation Model

- a) Six Modules of principle course length to include:
 - Supply Chain Management
 - Purchasing and Supply Management
 - Logistics and Operations Management
 - E-Procurement
 - Global Purchasing
 - SCM Tools and Techniques
- b) Interactive Workshops totaling 15 days to include:
 - Negotiation Skills - 3 Days
 - Communication and Relational Skills - 3 Days
 - Analytical and Technological Skills - 2 Days
 - International and Multi-Cultural Skills - 2 days
 - Management Skills - 2 Days
 - Ethical Skills - 3 Days
- c) 1-Week Live-In Residence (SCMLP) focusing on:
 - Integration
 - Knowledge Application
 - Strategic Role of SCM
- d) Evaluation Component
 - Progressive in nature
 - Final grade will be based on marks from modules, interactive sessions, SCMLP, and final exam.
 - Applicants must pass the final exam in order to receive CPP designation
- e) Final Exam
 - Similar to existing written exam

New/Potential Member Night-Success

We kicked off another year with our first annual New Member night at the Freehouse Osbourne Village. The excellent attendance at this free event made it a great success. Potential and New members mingled with some of our long standing members, providing them with an opportunity to learn about what this fine organization has to offer in very casual and social setting. We gave the snacks an A+. The evening generated a lot of buzz and a greater interest in MIPMAC. Congratulations to Brian Zielinski for winning the Freehouse gift certificate and to Rob Galka for winning the free seminar! Plans for next year's new/existing member night are already in the works.



Old friends Jim Exell (MTS), Peter Buscemi, C.P.P. (Manitoba Hydro) and Tom Kapac, C.P.P. (MRHA) catch up at the MIPMAC New Member Night.



New members Noel Santo Domingo (Display Fixtures) and Carmen Sorby (City of Winnipeg) taking advantage of a networking opportunity



Networking, or at least that's what they were calling it. Rick Reid, C.P.P. (Shopper Optical), Craig Ostermann, C.P.P. (Standard Aero), Jim Friess (Concordia General Hospital), Kevin Maslechko, C.P.P. (Standard Aero) and Rob Galka, C.P.P. (Manitoba Public Insurance)

Duane Brothers

We were honored to have Duane Brothers, Superintendent of Sunrise School Division, speak at our fall dinner meeting at the McPhillips Street Station. An excellent presentation was given describing the merits of how strategic supply professionals can take on the future, "There Be Dragons". The session assisted all participants in knowing how to reflect upon their experiences and how to take ownership for the future that they can create for themselves. We found his wisdom to be very valuable and look forward to hearing from Mr. Brothers again.

Intergraphics Decal-Plant Tour

Unfortunately, due to the first snow storm of the season, attendance of the Intergraphics Decal plant tour was less than anticipated. Despite the weather, however, a few individuals managed to make it out in the snow. We'd certainly like to thank you all for coming out. After a much needed and warming hot breakfast, we were given an excellent directed tour of the fascinating decal manufacturing plant. The tour ended with the presentation of some goodies from Intergraphics Decal to each person in attendance. Congratulations to Rene Abgrall for winning the kitchen set donated by Intergraphics Decal! Plans for the next tour are currently underway. Consult the MIPMAC Website in the coming months for more details.



Allan Amundsen, C.P.P. (MLCC) overseeing the making of custom wine labels.



The group looking at custom bus decals.



Hearty Winnipeggers brave the first major snowfall of the year for an informative plant tour at Intergraphics Decals. Thanks for coming out.